



For Individuals

Contact Information

Contact Name

Office Phone

Company

Home Phone

Mailing Address

Cell Phone

City State Zip

Fax

E-mail

Web Site

Targeted Industries

- Agriculture Recreation/Entertainment Construction Petroleum
- Hospitality Manufacturing Wholesale/Distribution
- Retail Services Other: _____

Describe specific acquisition and/or investment criteria: _____

Financial Parameters

	Annual Sales		Annual Earnings	
Minimum	\$		Minimum	\$
Maximum	\$		Maximum	\$

Management Preference

- Will replace top management Top management should remain

Geographic Preference

Background Information (Please attach your resume)

Education & career focus

Current employment

How long have you been looking for a business?

How many business have you looked at?

What is your time frame for purchase?



For Individuals

Have you ever owned your own business? Yes (answer below) No (skip to Financial Information)

Name/type: _____ Number of years owned: _____

Annual sales: \$ _____ Annual earnings: \$ _____ Number of employees: _____

Disposition of business? _____

Financial Information (Must be completed to obtain seller information)

	Assets		Liabilities
Cash	\$ _____	Notes Payable	\$ _____
Real Estate	\$ _____	Mortgages	\$ _____
Securities / CD's	\$ _____	Other Loans	\$ _____
Retirement Funds	\$ _____	Other Liabilities	\$ _____
Other Assets	\$ _____	Total Liabilities	\$ _____
Total Assets	\$ _____	Net Worth	\$ _____

Minimum desired first year salary: \$ _____

Amount available for down payment: \$ _____

Total targeted investment: \$ _____

Investor / Partner Information

Investor / Partner Active Passive

Name

Mailing Address

City State Zip

Phone:

Information on Advisors

Do you have advisors? If yes, please list name

Attorney:

Accountant:

Lender:

Are you preapproved for a loan? Yes No

Size of Loan:

How did you hear about CornerStone Business Services?

Newspaper Seminar Referral _____

Internet Mail Other _____

I, the undersigned, attest that the information given above is accurate and truthful.

Signature

Date